

Appendix A
CONCENTRATION PLAN OF STUDY (CPS) FORM
Individualized/Liberal Studies

Use this form to list the courses and/or exams that you anticipate using in your 36-credit concentration.

At least 18 of these credits must be at the upper level. Grades of less than "C" are not accepted as part of the concentration. Focus in Insurance

Name _____ Last 4 digits of Social Security # _____

COURSE NUMBER AND TITLE OR EXAM	SOURCE: INSTITUTION, EXAM OR EVALUATION	GRADE	Number and Level of Credits	
			Lower	Upper
CPCU 510 Foundations of Risk, Mgmt				3
CPCU 520 Insurance Operations				3
CPCU 530 Legal Environment of Risk Mgt			3	
CPCU 540 Business/Financial Analysis Risk Mgr				3
CPCU 555 Personal Risk Mgmt				3
Intro to Risk Mgmt			1	
Intro to Property and Liability Insurance			1	
AA1 Foundations of Insurance Production			3	
AA182 Multiple Line Insurance Production				3
AA1 83 Agency Operations & Sales Mgmt				3
AIM 44 Human Resource Management				3
SM 18 Essentials of Supervision			1	
SM 19 Supervisory Skills			1	
AIS 25 Delivering Insurance Services			2	
AIT 132 Insurance Uses of Technology			3	

Time Restriction: The upper division credits in a computer-related concentration, including the individualized concentration, must be less than seven years old at the time of matriculation unless the student is employed in the computer field or is actively pursuing formal or informal studies in that field. However, older courses may be used in the degree program.

NOTE: No more than 6 computer certification credits may be used in any concentration.

**Total Number
of Credits**

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