

Course #	Title	ACE credits	Level	LA	GE	Comments
AAI 81	Foundations of Insurance Production	3	L			
AAI 82	Multiple-Lines Insurance Production	3	U			
AAI 83	Agency Operations & Sales Mgmt	3	U			
AFSB 151	Principles of Suretyship	3	U			
AFSB 152	Contract Surety	4	U			
AFSB 153	Commercial Surety & Crime Insurance	4	U			
AIAF 111	Statutory Acctg/Property & Liability Insurers	3	U			
AIAF 112	Insurance Information Systems	3	L			Info Systems
AIAF 113	Insurance Company Finance	3	L			Prin Finance
AIC 33	The Claims Environment	3	L			Same as COSC - HCA 111
AIC 34	Worker's Comp/Managing Bodily Injury Claims	3	U			
AIC 35	Property Loss Adjusting	3	U			
AIC 36	Casualty Claims Practices	3	U			
AIM 40	Management	3	L			
AIM 44	Human Resource Management	3	U			
AIS 25	Delivering Insurance Services	2	U			
AIT 131	Essentials of Information Technology	3	L			Info Systems
AIT 132	Insurance Uses of Technology	3	L			Info Systems
AIT 134	The Strategic Management of Information	3	U			
AMIM 121	Ocean Marine Insurance	3	U			
AMIM 122	Inland Marine Insurance	3	U			
APA 91	Principles of Premium Auditing	3	U			
APA 92	Premium Auditing Applications	3	U			
API 28	Personal Insurance:Underwriting/Mktg Practices	3	U			
API 29	Personal Insurance: Portfolio Management	3	U			
ARe 143	Primary Insurance Coverages	3	U			
ARe 144	Reinsurance Principles & Practices	3	U			
ARM 54	Risk Assessment	3	U			
ARM 55	Risk Control	3	U			
ARM 56	Risk Financing	3	U			
ASLI 161	Surplus Lines Insurance Principles & Issues	2	U			
ASLI 162	Surplus Lines Insurance Practices	2	U			
AU 65	Commercial Underwriting: Prin & Property	3	U			
AU 66	Commercial Underwriting: Liability & Adv Tech	4	U			
CPCU 510	Foundations of Risk Mgmt,Insurance & Profess	3	U			
CPCU 520	Insurance Operations,Regulation/Statutory Acct	3	U			
CPCU 530	The Legal Environment of Risk Mgt & Insurance	3	L			Business Law 1
CPCU 540	Business/Financial Analysis Risk Mgt & Ins Prof	3	U			
CPCU 551	Commercial Property Risk Mgmt & Insurance	3	U			
CPCU 552	Commercial Liability Risk Mgt & Insurance	3	U			
CPCU 553	Survey of Personal Risk Mgt Insurance/Fin Plan	4	U			Duplicates INS 22
CPCU 555	Personal Risk Mgt/Prop-Liability Insurance	3	U			
CPCU 556	Personal Financial Planning	3	L			Personal Finance
CPCU 557	Survey of Commercial Risk Mgt & Insurance	4	U			Duplicates INS 23
CPCU 560	Financial Services Institutions	3	U			
INS 21	Property & Liability Insurance Principles	3	U			
INS 22	Personal Insurance	3	U			Duplicates CPCU 553
INS 23	Commercial Insurance	3	U			Duplicates CPCU 557
	Introduction to Claims	2	L			
	Intro to Property & Liability Insurance	1	L			
	Introduction to Risk Management	1	L			

	Introduction to Underwriting	2	L			
IR 201	Insurance Regulation	3	U			
RMPE 352	Risk Management & Public Entities	3	U			
SM 18	Essentials of Supervision	1	L			
SM 19	Supervisory Skills	1	L			